

转发: PMPGC Monthly Result - Feb,2022

Kelly Long

发给 Jamie Fu, Kelly Long

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发件人: Kelly Long <kelly_long@pmpgc.com>

收件人: Jamie Fu <jamie_fu@pmpgc.com>

抄送: Kelly Long <kelly_long@pmpgc.com>

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FYI.

Best Regards

Kelly Long

PMPGC

发件人: Kelly Long <kelly_long@pmpgc.com>

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收件人: Richard Tan <richard_tan@pmpgc.com>; Jerry Cheng <jerry_cheng@pmpgc.com>

抄 送: Daniel Xu <daniel_xu@pmpgc.com>; Galen Ding <galen_ding@pmpgc.com>; Lilian Zou

<lilian_zou@pmpgc.com>; Sam Chen <sam_chen@pmpgc.com>; Justin Jiang

<justin_jiang@pmpgc.com>; Betty Bing <betty_bing@pmpgc.com>; Maggie Du

<maggie_du@pmpgc.com>; Shawn Chow <shawn_chow@pmpgc.com>; Kevin Wang

<kevin_wang@pmpgc.com>; Tom Ning <tom_ning@pmpgc.com>; Mary Peng

<mary_peng@pmpgc.com>; Denny Chen <denny_chen@pmpgc.com>; Duncan Fan

<duncan_fan@pmpgc.com>; Bruce Lan <bruce_lan@pmpgc.com>; Oliver Liu <oliver_liu@pmpgc.com>;

Michelle Chen <Michelle_chen@pmpgc.com>; Kelly Long <kelly_long@pmpgc.com>; Lizzy Song

<lizzy_song@pmpgc.com>; Dell Shao <dell_shao@pmpgc.com>

主 题: PMPGC Monthly Result - Feb,2022

Dear all,

[PMPGC Consolidated Result Highlights@Feb, 2022](#)

—
The annual bonus of Rmb4,519k paid in Feb deducted by 25% income tax deduction, shall impact the decrease of this month's profit by Rmb3,389k. Provision has not been made for the annual bonus.

RMB'000	Feb-22										Jan - Feb 2022				Over 90 to 365 Days Paper Provision		Net Profit (1)		Paper Estimate Difference		Net Profit (2)	
	Net Profit	EBITDA	Cash Return	Interest Charge	Provision	AR Gross	AP	Feb Unbill M2	Unbill M2 (Balance)	Net Profit	EBITDA	Cash Return	Interest Charge	Provision	MTD	YTD	MTD	YTD	MTD	YTD	MTD	YTD
CORP FUNCTION	(2,922)	(3,025)	(2,371)	(373)	(39)	183,086	253,256	82,495	85,626	(5,045)	(4,823)	(3,942)	(673)	0	-	-	(2,922)	(5,045)	-	-	(2,922)	(5,045)
SZBP	226	597	540	10	69	42,302	16,230	112,024	113,243	829	1,772	1,455	31	89	2	12	224	817	-	-	-	-
CSBP	(817)	136	123	12	(5)	47,916	30,106	290,369	326,843	(1,193)	201	87	46	273	54	57	(572)	(1,250)	-	-	-	-
TCBP	(796)	870	391	156	25	54,244	21,263	362,278	374,370	(1,505)	1,861	870	89	149	148	444	(944)	(1,949)	-	-	-	-
ITL TSC	(1,087)	1,593	1,054	178	80	128,144	51,279	739,032	784,764	(1,869)	3,834	2,413	157	510	205	513	(1,292)	(2,382)	5	5	(1,297)	(2,387)
ZJBP	(184)	421	340	52	56	77,137	21,701	78,330	83,940	923	2,490	1,970	92	38	-	-	(184)	923	-	-	-	-
WJBP	(315)	431	430	12	77	45,156	19,736	166,947	167,966	212	1,978	1,700	(127)	104	(93)	121	(222)	-	-	-	-	-
ITL WY	(498)	853	770	63	133	121,696	46,840	238,355	244,594	1,135	4,468	3,670	(35)	142	(93)	121	(405)	1,015	30	30	(456)	984
NJBP	11	476	379	0	(3)	63,732	25,984	61,147	62,492	1,154	2,508	1,891	6	5	15	27	(4)	1,127	-	-	-	-
WHBP	(0)	(0)	(0)	-	-	-	-	-	-	(0)	(0)	(0)	-	-	-	-	(0)	(0)	-	-	-	-
ITL JL	11	476	379	0	(3)	63,732	25,984	61,147	62,492	1,154	2,507	1,890	6	5	15	27	(4)	1,127	(0)	(3)	(1)	1,129
SDBP	(543)	354	239	(12)	116	50,800	15,203	282,154	299,148	(362)	1,720	1,157	(17)	205	(36)	(48)	(508)	(314)	-	-	-	-
QDBP	91	6	91	76	(43)	19,336	5,439	16,769	22,947	57	(83)	57	166	(70)	-	-	91	57	-	-	-	-
TJBP	(787)	(399)	(327)	19	45	52,079	17,705	11,769	18,025	(575)	455	343	53	25	(118)	(190)	(609)	(385)	-	-	-	-
DLBP	(21)	364	306	9	(9)	28,297	8,182	47,582	47,582	15	846	672	24	15	(39)	136	18	(120)	-	-	-	-
SYBP	(291)	378	248	34	103	34,092	11,992	8,108	11,614	(420)	989	652	85	189	159	253	(450)	(673)	-	-	-	-
ITL BOHAI RIM	(1,551)	704	558	127	220	179,593	53,691	335,376	362,991	(1,285)	3,927	2,880	310	364	(34)	150	(1,517)	(1,435)	-	-	(1,517)	(1,435)
GDBP	(523)	480	270	31	116	76,728	28,467	225,819	227,684	(803)	1,408	783	198	213	145	193	(668)	(996)	-	-	-	-
FSBP	(1,052)	(510)	(363)	(27)	13	19,893	10,973	112,818	113,211	(2,159)	(1,068)	(789)	26	(33)	(518)	535	(534)	(2,695)	-	-	-	-
ITL GF	(1,574)	(30)	(92)	4	129	90,402	33,221	324,320	326,578	(2,962)	340	(6)	234	180	(372)	729	(1,202)	(3,691)	-	-	(1,202)	(3,691)
PMFGG CONS	(7,623)	571	297	(0)	530	568,769	250,070	1,698,230	1,781,809	(8,872)	10,254	6,996	-	1,202	(280)	1,539	(7,343)	(10,411)	33	33	(7,375)	(10,443)
PMFGG CONS(YTD)	(6,276)	851	616	-	430	531,837	261,404	1,289,899	2,083,469	(953)	17,309	12,849	-	567	702	997	(6,979)	(1,951)	-	-	-	-

I would like to provide the following highlights for management performance reference, before taking into the consideration of 91-365 days paper stock provision.

Turnover:

Total sales volume for the month was 28,713ksqm, which was 3,034ksqm lower than Budget [=31,747ksqm] and 15,711ksqm lower than last month [=44,424ksqm] and **337ksqm lower than Feb21 actual** [=29,050ksqm].

Total sales revenue for the month was Rmb125,009k, which was Rmb2,706k lower than Budget[=Rmb127,715k] and Rmb62,330k lower than last month [=Rmb187,339k] and Rmb8,207k higher than Feb21 actual [=Rmb116,802k]

Net profit:

The net loss for this month was Rmb7,623k, Feb net loss was Rmb2,008k higher than Budget [=Rmb5,615k negative] and Rmb6,374k higher than last month [=Rmb1,249k negative] and Rmb1,347k higher than Feb21 actual [=Rmb6,276k negative].

The performance is the net result of the following:

- Gross margin was **Rmb15,079k/12.1%** which was **Rmb128k** lower than Budget [=Rmb15,207k/11.9%] and **Rmb14,579k** lower than last month [=Rmb29,658k/15.8%] and **Rmb1,029k** lower than Feb21 actual [=Rmb16,108k/13.8%].
- Freight expense was Rmb4,240k [=0.1477per sqm], equivalent to 3.39% of sales revenue.
- SG&A was Rmb18,107k which was **Rmb2,959k** higher than Budget [=Rmb15,148k] and Rmb2,394k lower than last month [=Rmb20,501k] and Rmb457k higher than Feb21 actual [=Rmb17,650k].
- **Additional Rmb530k provision** was made in Feb which brought down the profit. Of which **Rmb45k** provision was made for AR and **Rmb485k** provision was made for inventory.
- Interest expense was **Rmb2,208k** which was **Rmb81k** higher than Budget [=Rmb2,127k] and Rmb517k lower than last month [=Rmb2,725k] and Rmb430k

higher than Feb21 actual [=Rmb1,778k].

- Income tax was negative Rmb1,935k which was Rmb620k higher than Budget [=Rmb1,315k negative] and Rmb2,284k higher than last month [=Rmb349k] and Rmb393k higher than Feb21 actual [=Rmb1,542k negative]

- The following is the individual FU/BP performance:**

Net Profit	Rab'000	PMPCG	SZBP (苏州)	CSBP (常熟)	TCBP (太仓)	TSC (太仓 苏常)	ZJBP (浙江)	WJBP (吴江)	ZW (吴江)	WJBP (桐乡)	SDBP (美山)	QDBP (青島)	TJBP (天津)	DLBP (大连)	SYBP (沈阳)	BBP (环渤海)	GDBP (惠州)	FSBP (佛山)	GF (华南)	Corp Exp
Jan Actual Y2022	(1,249)	603	(676)	(709)	(782)	1,107	527	1,634	1,143	181	(35)	212	37	(129)	266	(280)	(1,108)	(1,388)	(2,122)	
Feb Actual Y2022	(7,823)	226	(517)	(796)	(1,087)	(1,84)	(315)	(498)	11	(543)	91	(787)	(21)	(291)	(1,351)	(523)	(1,052)	(1,574)	(2,922)	
Feb Budget Y2022	(5,615)	280	(450)	(1,000)	(1,170)	(200)	(300)	(500)	649	(425)	0	(461)	(146)	(146)	(146)	(1,177)	(662)	(731)	(1,394)	(2,023)
Feb Achievement	(2,008)	(54)	(67)	204	83	16	(15)	2	(638)	(119)	91	(326)	125	(145)	(373)	140	(320)	(180)	(89)	
Jan-Feb Actual Y2022	(8,872)	829	(1,193)	(1,505)	(1,869)	923	212	1,135	1,154	(362)	57	(575)	15	(420)	(1,285)	(803)	(2,159)	(2,962)	(5,045)	
Jan-Feb Budget Y2022	(3,010)	1,130	(150)	(550)	430	300	0	300	1,915	(115)	0	64	(20)	(69)	(140)	(248)	(1,185)	(1,433)	(4,083)	
Feb Achievement	(5,862)	(301)	(1,043)	(955)	(2,299)	623	212	835	(762)	(247)	57	(638)	35	(331)	(1,145)	(555)	(974)	(1,829)	(962)	
Feb Actual Y2021	(6,276)	576	(171)	(1,467)	(1,062)	(248)	(167)	(415)	(80)	(1,091)	(375)	(568)	(362)	(607)	(2,913)	(706)	0	(706)	(1,100)	
Jan-Feb Actual Y2021	(953)	1,480	584	(1,222)	842	1,197	364	1,560	1,351	(1,198)	(441)	(315)	149	(140)	(1,944)	226		226	(2,989)	

SZBP(苏州):

February sales volume was 1,494ksqm/Rmb9,384k, compared to Budget 1,690ksqm/Rmb9,006k and last month of 2,068ksqm/Rmb12,590k, and Feb21 actual 1,901ksqm/Rmb10,330k

The net profit was Rmb226k, Feb net profit was Rmb54k lower than Budget [=Rmb280k] and Rmb377k lower than last month [=Rmb603k] and Rmb350k lower than Feb21 actual [=Rmb576k]. Key footnotes of SZBP are:

- Gross margin was Rmb1,774k/18.9%. Feb margin was Rmb105k lower than Budget [=Rmb1,879k/20.9%] and Rmb973k lower than last month [=Rmb2,747k/21.8%] and Rmb690k lower than Feb21's [=Rmb2,464k/23.9%].
- Freight expense was Rmb271k [=0.1814per sqm], equivalent to 2.89% of sales revenue.
- Additional Rmb60k provision was made in Feb which brought down the profit. Of which Rmb46k provision was made for AR and Rmb14k provision was made for inventory.
- G&A was Rmb932k equivalent to 9.93% of sales revenue.
- Selling expense was Rmb255k equivalent to 2.72% of sales revenue.

CSBP(常熟):

February sales volume was 2,320ksqm/Rmb9,625k compared to Budget 2,135ksqm/Rmb7,396k and last month of 3,543ksqm/Rmb13,317k and Feb21 actual 2,257ksqm/Rmb8,994k

The net loss was Rmb517k. Feb net loss was Rmb67k higher than Budget [=Rmb450k negative] and Rmb159k lower than last month [=Rmb676k negative] and Rmb346k higher than Feb21 actual [=Rmb171k negative]. Key footnotes CSBP are:

- Gross margin was Rmb1,022k/10.6%. Feb margin was Rmb236k higher than Budget [=Rmb786k/10.6%] and Rmb752k lower than last month [=Rmb1,774k/13.3%] and Rmb214k lower than Feb21's [=Rmb1,236k/13.7%].
- Freight fee was Rmb403k [=0.1736per sqm], equivalent to 4.18% of sales revenue.
- Rmb0.5k provision was reversed out in Feb which brought up the profit. Of which Rmb0.5k provision was reversed out for inventory.
- G&A was Rmb1,009k equivalent to 10.48% of sales revenue;
- Selling exp was Rmb179k equivalent to 1.86% of sales revenue.

TCBP(太仓):

February sales volume was **2,969ksqm/Rmb11,602k** compared to Budget **3,298ksqm/Rmb12,092k** and last month of **3,805ksqm/Rmb14,857k** and Feb21 actual **3,458ksqm/Rmb12,111k**

The net loss was Rmb796k, Feb net loss was Rmb204k lower than Budget [=Rmb1,000k negative] and Rmb87k higher than last month [=Rmb709k negative] and Rmb671k lower than Feb21 actual [=Rmb1,467k negative], Key footnotes TCBP are:

- Gross margin was **Rmb917k/7.9%** Feb margin was Rmb235k higher than Budget [=Rmb682k/5.6%] and Rmb409k lower than last month [=Rmb1,326k/8.9%] and Rmb498k higher than Feb21's [=Rmb419k/3.5%].
- Freight fee was Rmb357k [=0.1202per sqm], equivalent to 3.08% of sales revenue.
- **Additional Rmb25k provision** was made in Feb which brought down the profit. Of which **Rmb25k** provision was made for inventory.
- G&A was Rmb831k equivalent to 7.17% of sales revenue;
- Selling exp was Rmb88k equivalent to 0.76% of sales revenue.

ZJBP(桐乡):

February sales volume was **3,017ksqm/Rmb12,646k**, compared to Budget **3,300ksqm/Rmb12,960k** and last month of **5,495ksqm/Rmb22,803k** and Feb21 actual **3,034ksqm/Rmb11,703k** .

The net loss was Rmb184k, Feb net loss was Rmb16k lower than Budget [=Rmb200k negative] and Rmb1,291k higher than last month [=Rmb1,107k] and Rmb64k lower than Feb21 actual [=Rmb248k negative]. Key footnotes of ZJBP are:

- Gross margin was **Rmb1,845k/14.6%**. Feb margin was Rmb474k higher than Budget [=Rmb1,371k/10.6%] and Rmb2,237k lower than last month [=Rmb4,082k/17.9%] and Rmb62k lower than Feb21 actual [=Rmb1,907k/16.3%].
- Freight expense was Rmb408k[=0.1352per sqm], equivalent to 3.22% of sales revenue;
- **Additional Rmb56k provision** was made in Feb which brought down the profit. Of which **Rmb56k** provision was made for inventory..
- G&A was Rmb1,281k, equivalent to 10.13% of sales revenue.
- Selling expense was Rmb211k, equivalent to 1.67% of sales revenue.

WJBP(吴江):

February sales volume was **2,774ksqm/Rmb12,532k** compared to Budget **2,800ksqm/Rmb11,805k** and last month of **4,399ksqm/Rmb19,440k** and Feb21 actual **3,660ksqm/Rmb15,118k**

The net loss was Rmb315k, Feb net loss was Rmb15k higher than Budget [=Rmb300k negative] and Rmb842k higher than last month [=Rmb527k] and Rmb148k higher than Feb21 actual [=Rmb167k negative]. Key footnotes WJBP are:

- Gross margin was **Rmb1,545k/12.3%**. Feb margin was Rmb57k lower than Budget [=Rmb1,602k/13.6%] and Rmb1,663k lower than last month [=Rmb3,208k/16.5%] and **Rmb486k** lower than Feb21 actual [=Rmb2,031k/13.4%] .
- Freight fee was Rmb351k [=0.1265persqm], equivalent to 2.80% of sales revenue.
- **Additional Rmb77k provision** was made in Feb which brought down the profit. Of which **Rmb77k** provision was made for inventory.
- G&A was Rmb1,418k equivalent to 11.32% of sales revenue;

- Selling exp was Rmb180k equivalent to 1.44% of sales revenue.

NJBP(南京):

February sales volume was 2,808ksqm/Rmb13,347k, compared to Budget 3,400ksqm/Rmb15,276k and last month of 4,564ksqm/Rmb21,064k and Feb21 actual 3,040ksqm/Rmb12,798k

The net profit was Rmb11k, Feb net profit was Rmb638k lower than Budget [=Rmb649k] and Rmb1,132k lower than last month [=Rmb1,143k] and Rmb93k higher than Feb21 actual [=Rmb82k negative]. Key footnotes of NW are:

- Gross margin was **Rmb1,896k/14.2%**. Feb margin was **Rmb729k** lower than Budget [=Rmb2,625k/17.2%] and Rmb1,702k lower than last month [=Rmb3,598k/17.1%] and Rmb199k higher than Feb21 actual [=**Rmb1,697k/13.3%**];
- Freight fee was Rmb437k [=0.1555per sqm], equivalent to 3.27% of sales revenue.
- Rmb3k provision was reversed out in Feb which brought up the profit. Of which Rmb44k provision was reversed out for AR and **Rmb41k** provision was made for inventory.
- G&A was Rmb1,182k, equivalent to 8.86% of sales revenue.
- Selling expense was Rmb172k, equivalent to 1.29% of sales revenue.

SDBP(姜山):

February sales volume was 2,224ksqm/Rmb10,489k, compared to Budget 2,800ksqm/Rmb11,700k and last month of 3,924ksqm/Rmb17,248k and Feb21 actual 1,339ksqm/Rmb4,733k

The net loss was **Rmb543k**, Feb net loss was Rmb118k higher than Budget [=Rmb425k negative] and Rmb724k higher than last month [=Rmb181k] and Rmb458k lower than Feb21 actual [=Rmb1,001k negative]. Key footnotes QDBP are:.

- Gross margin was **Rmb1,252k/11.9%** Feb margin was **Rmb65k** lower than Budget [=Rmb1,317k/11.3%]. and **Rmb1,329k** lower than last month [=Rmb2,581k/15.0%] and Rmb1,094k higher than Feb21 actual [=**Rmb158k/3.3%**];
- Freight fee was Rmb372k [=0.1674per sqm], equivalent to 3.55% of sales revenue.
- **Additional Rmb116k provision** was made in Feb which brought down the profit. Of which **Rmb13k** provision was made for AR and **Rmb103k** provision was made for inventory.
- G&A was Rmb893k, equivalent to 8.52% of sales revenue.
- Selling exp was Rmb342k, equivalent to 3.26% of sales revenue.

TJBP(天津):

February sales volume was 1,954ksqm/Rmb9,896k, compared to Budget 3,021ksqm/Rmb13,447k and last month of 3,483ksqm/Rmb16,211k and Feb21 actual 2,718ksqm/Rmb10,979k

The net loss was **Rmb787k**. Feb net loss was Rmb326k higher than Budget [=Rmb461k negative] and Rmb999k higher than last month [=Rmb212k] and Rmb219k higher than Feb21 actual [=Rmb568k negative]. Key footnotes TJBP are:

- Gross margin was **Rmb543k/5.5%**. Feb margin was **Rmb274k** lower than Budget [=Rmb817k/6.1%] and **Rmb1,551k** lower than last month [=Rmb2,094k/12.9%] and **Rmb341k** lower than Feb21 actual [=**Rmb884k/8.1%**].

- Freight fee was Rmb277k [=0.1419per sqm], equivalent to 2.80% of sales revenue.
- **Additional Rmb45k provision** was **made** in Feb which brought down the profit. Of which Rmb7k provision was reversed out for AR and **Rmb52k** provision was made for inventory.
- G&A was Rmb821k, equivalent to 8.29% of sales revenue.
- Selling exp was Rmb251k, equivalent to 2.54% of sales revenue.

DLBP(大连):

February sales volume was **2,312ksqm/Rmb8,551k**, compared to Budget **2,000ksqm/Rmb7,100k** and last month of **2,433ksqm/Rmb9,170k** and **Feb21 actual 1,717ksqm/Rmb5,869k**

The net loss was Rmb21k, Feb net loss was Rmb125k lower than Budget [=Rmb146k negative] and Rmb58k higher than last month [=Rmb37k] and Rmb341k lower than Feb21 actual [=Rmb362k negative]. Key footnotes DLBP are:

- Gross margin was **Rmb1,337k/15.6%** Feb margin was **Rmb180k** higher than Budget [=Rmb1,157k/16.3%] and Rmb230k lower than last month [=Rmb1,567k/17.1%] and Rmb538k higher than Feb21 actual [=**Rmb799k/13.6%**].
- Freight fee was Rmb290k [=0.1254persqm], equivalent to 3.39% of sales revenue.
- Rmb0.2k provision was **reversed out** in Feb which brought up the profit. Of which Rmb0.3k provision was reversed out for inventory and **Rmb0.1k** provision was made for AR.
- G&A was Rmb797k, equivalent to 9.32% of sales revenue.
- Selling exp was Rmb217k, equivalent to 2.54% of sales revenue.

SYBP(沈阳):

February sales volume was **2,302ksqm/Rmb8,877k** compared to Budget **2,350ksqm/Rmb8,476k** and last month of **3,392ksqm/Rmb13,322k**. and **Feb21 actual 1,835ksqm/Rmb6,415k**

The net loss was Rmb291k, Feb net loss was Rmb145k higher than Budget [=Rmb146k negative] and Rmb162k higher than last month [=Rmb129k negative] and Rmb316k lower than Feb21 actual [=Rmb607k negative]. Key footnotes SYBP are:

- Gross margin was **Rmb899k/10.1%** Feb margin was Rmb154k lower than Budget [=Rmb1,053k/12.4%] and Rmb870k lower than last month [=Rmb1,769k/13.3%] and **Rmb414k** higher than Feb21 actual [=**Rmb485k/7.6%**].
- Freight fee was Rmb285k [=0.1240persqm], equivalent to 3.21% of delivery revenue.
- **Additional Rmb103k provision** was **made in Feb** which brought down the profit. Of which **Rmb20k** provision was made for AR and **Rmb83k** provision was made for inventory.
- G&A was Rmb545k equivalent to 6.14% of sales revenue;
- Selling expense was Rmb124k equivalent to 1.40% of sales revenue.

GDBP(惠州):

February sales volume was **3,167ksqm/Rmb13,383k** compared to Budget **2,853ksqm/Rmb11,341k** and last month of **5,025ksqm/Rmb20,403k** and **Feb21 actual 2,931ksqm/Rmb11,374k**

The net loss was Rmb523k, Feb net loss was Rmb139k lower than Budget [=Rmb662k negative] and Rmb243k higher than last month [=Rmb280k negative] and Rmb183k lower than Feb21 actual [=Rmb706k negative] Key footnotes GDBP are:

- Gross margin was **Rmb1,614k/12.1%** Feb margin was **Rmb781k** higher than Budget [=Rmb833k/7.4%] and **Rmb987k** lower than last month [=Rmb2,601k/12.7%] and **Rmb439k** higher than Feb21 actual [=Rmb1,175k/10.3%].
- Freight fee was Rmb613k [=0.1934persqm], equivalent to 4.58% of sales revenue.
- Additional Rmb116k provision** was made in Feb which brought down the profit. Of which **Rmb98k** provision was made for AR and **Rmb18k** provision was made for inventory.
- G&A was Rmb1,037k equivalent to 7.75% of sales revenue;
- Selling exp was Rmb147k equivalent to 1.10% of sales revenue.

FSBP(佛山):

February sales volume was 1,471ksqm/Rmb4,684k, compared to Budget 2,100ksqm/Rmb7,117k and last month of 2,388ksqm/Rmb7,255k.

The net loss was Rmb1,052k, Feb net loss was Rmb321k higher than Budget [=Rmb731k negative] and Rmb56k lower than last month [=Rmb1,108k negative]. Key footnotes FSBP are,;

- Gross margin was **negative Rmb258k/5.5%** Feb margin was **Rmb363k** lower than Budget [=Rmb105k/1.5%] and **Rmb272k** lower than last month [=Rmb14k/0.2%].
- Freight fee was Rmb181k [=0.1229per sqm], equivalent to 3.86% of sales revenue.
- Additional Rmb13k provision** was made in Feb which brought down the profit. Of which **Rmb13k** provision was made for inventory.
- G&A was Rmb648k, equivalent to 13.84% of sales revenue.
- Selling exp was Rmb97k, equivalent to 2.07% of sales revenue.

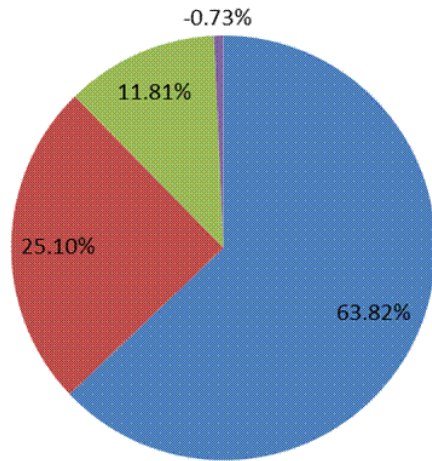
Collection - problem accounts updated:

Overdue 30days AR balance was Rmb11,795k at Feb28,2022, 较大诉讼案件的余款: **QDBP**河北众诺**3,183k**; **DLBP**迪利食品**490k**/众鑫食品**466k**; **TJBP**诺娃日化**536k**/正成新材**193k**/翔鹏**456k**/宅急送余**224k**/薯味**133k**; **SYBP**内蒙古润佳**209k**/吉林中帝**125k**/新美丰**183k**; **ZJBP**快活林余**267k**; **GDBP**固云医疗**187k**; **NJBP**初么纸业**148k**.

Feb, 2022						
Rmb' 000	2/28/2021 Over 30days balance	1/31/2022 Over 30days balance	2/28/2022 Over 30days balance	其中: Y2022 new over 30days	Estimate Bad debit	Notes
QDBP	3,384	4,073	3,670	308	3,183	1) 河北众诺3,183K已开庭判决等待执行; 已做风险代理执行。
SDBP	556	1,241	565	440		
SYBP	1,622	1,367	664	66	209	1) 润佳家具209K已诉讼立案; 2) 中帝农业151K已诉讼立案; 3) 新美丰183K已诉讼, 等待保全立案; 4) 伊赛牛肉72K已诉讼, 待开庭
DLBP	1,645	2,553	1,721	599	24	1) 迪利食品490K众鑫食品466K已判决待上诉开庭; 2) 松成科技30K, 已诉讼待开庭;
TJBP	2,724	1,921	1,672	47	1,297	1) 恒安食品69K; 2) 诺娃日化536K, 已诉讼待保全; 3) 翔鹏包装457K, 已追加法人等待开庭; 4) 兰德食品41K已判决, 无资产; 5) 正成新材193K已判决, 无资产; 6) 薯味佳食品133K, 已诉讼开庭无资产待执行
NJBP	267	298	144	37	101	1) 优石志磁性72.7K诉讼, 余款41.4K, NJBP已提请法院查封了对方部分设备, 设备已转移, 待破产分配; 2) 惠美庄60K, 诉讼待3/8开庭;
WHBP	0	0	0	0	-	
TCBP	0	234	95	95	-	
SZBP	23	58	119	61	-	1) 观致50K申请执行中
CSBP	4	131	65	65	-	
ZJBP	328	639	363	43	275	1) 快活林诉讼Rmb1,806k, 陆续收回部分款, 余款275K; 待法院执行; 2) 昇合护理53K, 已诉讼待开庭
VJBP	351	167	259	238	-	
GDBP	832	1,469	1,423	1,140	-	1) 固云医疗187K, 对方未按协议付款, 申请执行中;
FSBP		1,060	696	696	-	
PMPC	0	0	0	0	-	
SHBP	0	2,798	340	304	-	
Total	11,735	18,009	11,795	4,139	5,089	

Total un-billed balance is SQM1,782k@RMB9,223k;

面积百分比



- 1、客户和合同已经确定对账日
1,137,161.99 6,034,201.71
- 2、寄售客户、订单或报关单开票客户
447,164.09 2,368,504.00
- 3、质量争议、价格未确定的送货
210,424.46 860,596.97
- 4、内部因素（业务员、系统、退货等）
-12,941.91 -40,619.89

UNBILL	TCBP	SZBP	CSBP	ZJBP	WJBP	NJBP	QDBP	SDBP	TJBP	DLBP	SYBP	GDBP	FSBP	PMPC-TPS	Total
SQM	345,507	109,271	326,014	74,431	155,204	58,288	22,947	262,824	17,245	47,582	11,614	166,363	98,894	85,626	1,781,809
Amount	1,280,222	655,615	1,867,251	317,971	627,864	298,133	272,600	1,164,870	86,847	221,188	63,746	609,059	353,062	1,404,256	9,222,683

Best regards
Kelly
3/02/2022